

**PRESS RELEASE**  
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## **PCI Pal announced as Cisco Solution Partner for EMEA, USA & Canada**

**Payment card security specialist expands market reach through strategic channel partnerships**

[PCI Pal](#), the secure payment solutions provider for contact centres, has today announced it has joined the Cisco Solution Partner Program as a Solution Partner for EMEA, USA and Canada.

As a member of the Cisco program, PCI Pal is able to offer its payment card security solutions as a complementary offering to Cisco's contact centre solutions and collaborate to meet the needs of joint customers.

The Cisco Solution Partner Program is designed to bring together Cisco with third-party independent vendors to deliver integrated solutions to mutual customers. The PCI Pal cloud-based payment security solutions, which enable firms to adhere to the Payment Card Industry Data Security Standard (PCI DSS), are now available within Cisco's [marketplace](#).

Confirms Tony Smith, Sales Director – EMEA for PCI Pal: "By becoming a member of the Cisco Solution Partner Program, we are able to provide customers with a fully joined-up approach when it comes to delivering complementary and, where appropriate, integrated contact centre solutions. Our commercial relationship with Cisco will play a key role in further expanding our footprint as we continue to support contact centre professionals in implementing the very best technologies to improve both the efficiency and security of their operations."

The joining of the Cisco Solution Partner Program is part of a wider strategic focus for PCI Pal, to further expand its reach through the formation of select channel partnerships. In the last six months alone, PCI Pal has signed 10 new channel partner contracts, including Capita Pay 360 and NewVoiceMedia.

For more information, visit [www.pcipal.com](http://www.pcipal.com), call +44 207 030 3770 to arrange a demonstration or follow PCI Pal on [Twitter](#).

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**Notes to Editors:****About PCI Pal PLC**

PCI Pal is a specialist provider of secure payment solutions for contact centres and businesses taking Cardholder Not Present (CNP) payments. PCI Pal's globally accessible cloud platform empowers organisations to take payments securely without bringing their environments into scope of PCI DSS and other card payment data security rules and regulations.

With the entire product portfolio served from PCI Pal's cloud environment, integrations with existing telephony, payment, and desktop environments are simple and light-touch, ensuring no degradation of service while achieving security and compliance.

PCI Pal has offices in London, Ipswich (UK) and Charlotte NC (USA). For more information visit [www.pcipal.com](http://www.pcipal.com) or follow the team on Twitter: <https://twitter.com/PCIPAL>

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